

# Business Development Manager

## Flue Gas Desulfurization

A Canton, Ohio based diverse group of companies serving the refining, chemical, and petrochemical industries is seeking a Business Development Manager. Subsidiaries of the parent design, manufacture, sell, and service pollution-prevention equipment for industries and municipalities worldwide. Products include: distillation trays, packing and assorted internals; mist eliminators; liquid-liquid extractors; static mixers; burners; flares; vapor control systems; gas/liquid incinerators; membranes and membrane filtration systems for drinking water, wines and juices, automotive paint recovery, industrial waste water treatment and water purification applications; heat exchangers; transformer oil cooling pumps; non-destructive testing services; acid-proof products; field installation; processing/purification, and sulfur removal/recovery applications.

The successful applicant will have a broad range responsibilities, including: sales and marketing; project management; regulatory compliance (environmental & OSHA); procurement; and post-delivery follow-up. The incumbent can expect 20- to 40 percent overnight business travel.

Requirements include: BS (or higher) in engineering (Chemical, Mechanical, or Civil) or equivalent work experience; physically fit and able to enter and work in confined spaces; and, experience in industrial construction and project management, preferable in a chemical process, mining, or process industry environment. German fluency is a plus. Must be able to travel both domestically and internationally.

For more information, send (USPS or e-mail) your resume and requirements, with a cover letter, to:

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